# Summary

# Section 1 – Introduction containing warnings

This Summary should be read as an introduction to the Base Prospectus.

Any decision to invest in the Securities should be based on consideration of the Base Prospectus as a whole by the investor.

Investors could lose all or part of the invested capital.

Where a claim relating to the information contained in this Base Prospectus is brought before a court, the plaintiff investor might, under the national legislation of the Member States, have to bear the costs of translating the Base Prospectus (including any supplements as well as the Final Terms) before the legal proceedings are initiated.

Civil liability attaches only to those persons who have tabled the Summary including any translation thereof, but only if the Summary is misleading, inaccurate or inconsistent when read together with the other parts of the Base Prospectus, or it does not provide, when read together with the other parts of the Base Prospectus, all necessary key information in order to aid investors when considering whether to invest in the Securities.

# You are about to purchase a product that is not simple and may be difficult to understand.

Securities: Cash Collect Autocallable Worst Of Certificates on Share Basket (Total S.A. and Sanofi S.A.) (ISIN IT0005393688).

*Issuer:* UniCredit S.p.A. (the "**Issuer**" or "**UniCredit**" and UniCredit, together with its consolidated subsidiaries, the "**UniCredit Group**"), Piazza Gae Aulenti, 3 Tower A 20154 Milan, Italy. Phone number: 39 02 88 621 – Website: www.unicreditgroup.eu. The Legal Entity Identifier (LEI) of the Issuer is: 549300TRUW02CD2G5692.

*Competent authority:* Commission de Surveillance du Secteur Financier ("**CSSF**"), 283, route d'Arlon L-1150 Luxembourg. Phone number: (+352) 26 25 1 - 1.

Date of approval of the Base Prospectus: base prospectus of UniCredit S.p.A. for the issuance of Single Underlying and Multi Underlying Securities (without capital protection) approved by the CSSF on 20 January 2020 and the registration document of UniCredit S.p.A. approved by the CSSF 20 January 2020, which together constitute a base prospectus (the "**Base Prospectus**") consisting of separate documents within the meaning of Article 8(6) of Regulation (EU) 2017/1129, as amended from time to time (the "**Prospectus Regulation**").

# Section 2 – Key information on the Issuer

# Who is the Issuer of the Securities?

UniCredit is a joint-stock company established in Italy under Italian law, with its registered, head office and principal centre of business, effective as of 12 December 2017, at Piazza Gae Aulenti, 3 Tower A, 20154 Milan, Italy. UniCredit's Legal Entity Identifier (LEI) code is 549300TRUW02CD2G5692.

# Principal activities of the Issuer

UniCredit, as a bank which undertakes management and co-ordination activities for the UniCredit Group, pursuant to Article 61 of the Legislative Decree No. 385 of 1 September 1993 (the **Italian Banking Act**) as amended, issues, when exercising the management and co-ordination activities, instructions to the other members of the banking group in respect of the fulfilment of the requirements laid down by the supervisory authorities in the interest of the banking group's stability.

# Major shareholders of the Issuer

No individual or entity controls UniCredit within the meaning provided for in Article 93 of Legislative Decree No. 58 of 24 February 1998 (the **Financial Services Act**) as amended. As at 30 December 2019, according to available information, the main shareholders holding, directly or indirectly, a relevant participation in UniCredit were: BlackRock Inc. (Ordinary Shares: 113,550,196; 5.084% owned); Dodge & Cox (Ordinary Shares: 111,715,904; 5.002% owned).

# Identity of the key managing directors of the Issuer

The key managing director of the Issuer is Jean-Pierre Mustier (Chief Executive Officer).

# Identity of the statutory auditors of the Issuer

The statutory auditors of the Issuer are Deloitte & Touche S.p.A. (**Deloitte**). Deloitte is a company incorporated under the laws of Italy, enrolled with the Companies' Register of Milan under number 03049560166 and registered with the Register of Statutory Auditors (*Registro dei Revisori Legali*) maintained by Minister of Economy and Finance effective from 7 June 2004 with registration number no: 132587, having its registered office at via Tortona 25, 20144 Milan, Italy.

#### What is the key financial information regarding the Issuer?

UniCredit derived the selected consolidated financial information included in the table below for the years ended 31 December 2018 and 2017 from the audited consolidated financial statements for the financial year ended 31 December 2018 and 2017. The selected consolidated financial information included in the table below for the nine months ended 30 September 2019 and 30 September 2018, was derived from the unaudited consolidated interim financial information of UniCredit ended 30 September 2019 and 2018. The figures below for the items of income statement and balance sheet refer to the reclassified schemes.

Income statement						
	As for the year ended			As for the nine months ended		
EUR millions, except where indicated	31.12.18 (*)	31.12.17 (**)	31.12.17 (***)	30.09.19 (****)	30.09.18 (*****)	30.09.18 (*****)
	audited unaudited					
Results						

Net interest income (or equivalent)	10,856	10,633	10,2	299	7,688	7,858	8,079
Net fee and commission income	6,756	6,695	6,7	08	4,675	4,777	5,096
Net impairment loss on financial assets [identified in the reclassified consolidated accounts as "Net write-downs on loans and provisions for quarantees and commitments"]	(2,619)	(2,939)	(2,6	05)	(1,738)	(1,693)	(1,697)
Net trading income	1,245	1,818	1,8	18	1,073	1,075	1,086
Measure of financial performance used by the Issuer in the financial statements such as operating profit	9,025	8,603	8,2	68	6,567	6,575	6,887
Net profit or loss (for consolidated financial statements net profit or loss attributable to equity holders of the parent)	3,892	5,473	5,4	73	4,342	2,165	2,165
	L	Ba	lance sheet			•	L
	As fo	r the year end	ed	As fo	or the nine mon	ths ended	Value as outcome from the most recent Supervisory Review and Evaluation Process ('SREP' 31.12.2018)
EUR millions, except where indicated	31.12.18 (*)	31.12.17 (**)	31.12.17 (***)		.09.19 ****)	30.09.18 (******)	
	audited			unaudited			
Results							
Total assets	831,469	836,790	836,790	86	3,048	834,057	not applicable
Senior debt	not applicable	not applicab le	not applicable	not aj	oplicable	not applicable	not applicable
Subordinated debt (******)	10,433	not applicab le	12,809	not aj	oplicable	not applicable	not applicable
Loans and receivables from customers (net) [identified in the reclassified consolidated accounts as "Loans to customers"]	471,839	438,895	447,727	48	0,997	462,235	not applicable
Deposits from customers	478,988	462,895	462,895	45	5,473	469,044	not applicable
Group Shareholders' EquityTotal	55,841	59,331	59,331	60	),038	54,309	not applicable
Non performing loans (*******)	14,903	21,112	21,192	11	1,225	15,977	not applicable
Common Equity Tier 1 capital (CET1) ratio or other relevant prudential capital adequacy ratio depending on the issuance (%)	12.13%	not applicab le	13.73%	12	2.60%	12.17%	12.13%
Total Capital Ratio	15.80%	not applicab le	18.10%	17	7.11%	15.97%	15.79%
Leverage Ratio calculated under applicable regulatory framework (%)	5.06%	not applicab le	5.73%	5.	.29%	5.09%	not applicable

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(*)	The financial information relating to the financial year ended 31 December 2018 has been extracted from UniCredit's audited consolidated financial statements as of and for the year ended 31 December 2018, which have been audited by Deloitte & Touche S.p.A., UniCredit's external auditors.
(**)	The comparative figure as at 31 December 2017 in this column have been restated. The amount related to year 2017 differ from the ones published in the "2017 Consolidated Reports and Accounts".
(***)	As published in the "2017 Consolidated Reports and Accounts"
(****)	The financial information relating to 30 September 2019 has been extracted from UniCredit's unaudited Consolidated Interim Report as at 30 September 2019 – Press Release
(*****)	In 2019 Reclassified income statement, comparative figures as at 30 September 2018 have been restated.
(*****)	As published in UniCredit's unaudited "Consolidated Interim Report as at 30 September 2018 – Press Release".
(*******) (*******)	Amounts do not refer to reclassified schemes. They are extracted from the statutory financial statements - Notes to Consolidated Accounts Unlike the figures as at 31 December 2017, the figures as at 31 December 2018 apply the IFRS9 accounting principle and the exclusion of "Interessi di mora" components. The figures as at 31 December 2017 have been restated and differ from the ones published in the "2017 Consolidated Reports and

#### What are the key risks that are specific to the Issuer?

Potential investors should be aware that in the case of the occurrence of one of the below mentioned risk factors the Securities may decline in value and that they may sustain a total loss of their investment.

The following risks are key risks specific to the Issuer:

Risks connected with the Strategic Plan 2020 – 2023: On December 3rd 2019, following the completion of the 2016-2019 Strategic Plan, UniCredit presented to the capital markets in London the new 2020-2023 Strategic Plan called "Team 23" (the "Strategic Plan" or "Plan" or "Team 23"). The Strategic Plan contains a number of strategic, capital and financial objectives (collectively, the "Strategic Objectives") based on four pillars. Specifically: (i) growth and strengthen client franchise; (ii) transform and maximise productivity; (iii) disciplined risk management & controls; (iv) capital and balance sheet management. UniCredit ability to meet the new Strategic Objectives depends on a number of assumptions and circumstances, some of which are outside UniCredit's control including those relating to developments in the macroeconomic and political environments in which our Group operates, developments in applicable laws and regulations and assumptions related to the effects of specific actions or future events which we can partially forecast/ manage. For all of these reasons, investors are cautioned against making their investment decisions based exclusively on the forecast data included in the Strategic Objectives. Any failure to implement the Strategic Objectives or meet the Strategic Objectives may have a material adverse effect on UniCredit's business, financial condition or results of operations. Furthermore it should be noted that, as disclosed to the Market in the context of Strategic Plan - Team 23 presentation, the capital distribution in the new plan is based on the concept of underlying net profit. Underlying net profit adjusts stated net profit for certain nonoperating items to better demonstrate the recurring, sustainable profit base of the bank. Such adjustments include: (i) sale of non-strategic assets and selected real estate properties; (ii) non-operating non-recurring charges including, but not limited to, integration costs and extraordinary IT write-offs; (iii) non-operating items in loan loss provisions, for example the updated rundown strategy for Non Core and the regulatory headwinds.

Credit risk and risk of credit quality deterioration: The activity, financial and capital strength and profitability of the UniCredit Group depend, among other things, on the creditworthiness of its customers. In carrying out its credit activities, the Group is exposed to the risk that an unexpected change in the creditworthiness of a counterparty may generate a corresponding change in the value of the associated credit exposure and give rise to the partial or total write down thereof. In the context of credit activities, this risk involves, among other things, the possibility that the Group's contractual counterparties may not fulfil their payment obligations, as well as the possibility that Group companies may, based on incomplete, untrue or incorrect information, grant credit that otherwise would not have been granted or that would have been granted under different conditions. Other banking activities, besides the traditional lending and deposit activities, can also expose the Group to credit risks. "Non traditional" credit risk can, for example, arise from: (i) entering into derivative contracts; (ii) buying and selling securities, futures, currencies or goods; and (iii) holding third party securities. These operations expose the UniCredit Group to the risk that the counterparty of said derivative contracts or repos may fail to fulfil its obligations or may become insolvent before the contract matures, when the Issuer or one of the other Group companies still holds a credit right against the counterparty. The Group has adopted procedures, rules and principles aimed at monitoring and managing credit risk at both individual counterparty and portfolio level. However, there is the risk that, despite these credit risk monitoring and management activities, the Group's credit exposure may exceed predetermined levels pursuant to the procedures, rules and principles it has adopted. The importance of reducing the ratio of non performing loans to total loans has been stressed on several occasions by the supervisory authorities, both publicly and within the ongoing dialogue with the Italian banks and, therefore, with the UniCredit Group

**Liquidity Risk:** Liquidity risk refers to the possibility that the UniCredit Group may find itself unable to meet its current and future cash payment and delivery obligations without impairing its day-to-day operations or financial position. The activity of the UniCredit Group is subject in particular to funding liquidity risk, market liquidity risk, mismatch risk and contingency risk. Furthermore, it should be noted that the ECB has implemented important interventions in monetary policy, such as the "Targeted Longer-Term Refinancing Operation" (**TLTRO**) introduced in 2014 and the TLTRO II introduced in 2016. In March 2019 ECB announced a new series of quarterly targeted longer-term refinancing operations (TLTRO-III) to be launched in September 2019 to March 2021, each with a maturity of two years. It is not possible to predict the duration and the amounts with which these liquidity support operations can be repeated in the future, with the result that it is not possible to exclude a reduction or even the cancellation of this support. This would result in the need for banks to seek alternative sources of borrowing, without ruling out the difficulties of obtaining such alternative funding as well as the risk that the related costs could be higher. Such a situation could therefore adversely affect UniCredit's business, operating results and the economic and financial position of UniCredit and / or the Group.

Basel III and Bank Capital Adequacy: In the wake of the global financial crisis that began in 2008, the Basel Committee on Banking Supervision (the BCBS) approved revised global regulatory standards (Basel III) on bank capital adequacy and liquidity, measures to promote the build-up of capital that can be drawn down in periods of stress and the introduction of a leverage ratio as a backstop to the risk-based requirement as well as two global liquidity standards. The Basel III framework has been implemented in the EU through the Directive 2013/36/EU (the CRD IV Directive) and the Regulation 2013/575/EU (the CRR, together with the CRD IV Directive, the CRD IV Package) subsequently updated in the Regulation No. 876/2019. According to Article 92 of the CRR, institutions shall at all times satisfy the following Own Funds requirements: (i) a CET1 Capital ratio of 4.5 per cent; (ii) a Tier 1 Capital ratio of 6 per cent; and (iii) a Total Capital ratio of 8 per cent. These minimum ratios are complemented by the following capital buffers to be met with CET1 Capital: Capital conservation buffer, Counter-cyclical capital buffer, Capital buffers for globally systemically important institutions (G-SIIs) and Capital buffers for other systemically important institutions (O-SIIs). In addition, under Article 133 of the CRD IV Directive, each Member State may introduce a Systemic Risk Buffer of Common Equity Tier 1 Capital for the financial sector or one or more subsets of that sector in order to prevent and mitigate long-term non-cyclical systemic or macroprudential risks not otherwise covered by the CRD IV Package. As at the date of this Registration Document, no provision is taken on the systemic risk buffer in Italy. Failure to comply with such combined buffer requirements triggers restrictions on distributions and the need for the bank to adopt a capital conservation plan on necessary remedial actions (Articles 140 and 141 of the CRD IV Directive). In addition, UniCredit is subject to the Pillar 2 requirements for banks imposed under the CRD IV Package, which will be impacted by the SREP. Specifically, the Council of the European Union adopted regulations establishing the single supervisory mechanism (the Single Supervisory Mechanism or SSM) which have given the ECB direct supervisory responsibility over "banks of systemic importance" in the Banking Union as well as their subsidiaries in a participating non-euro area Member State. The ECB has fully assumed its new supervisory responsibilities of UniCredit and the UniCredit Group. Based on the decision of ECB concerning the capital requirements following the results of its annual 2018 SREP, as of 30 September 2019, the following capital requirements apply: Common Equity Tier 1 ratio: 10,09%; Tier 1 ratio: 11,59%; Total Capital ratio: 13,59%. Furthermore UniCredit has been informed by ECB of its final decision of its 2019 Supervisory Review and Evaluation Process: the Pillar 2 capital requirement has been lowered by 25 basis point to 175 basis point, applicable from 1st January 2020. As a consequence UniCredit is required to meet the following overall capital requirements on a consolidated basis from 1 January 2020: Common Equity Tier 1 ratio 9.84%; Tier 1 ratio 11.34%; Total Capital ratio 13.34%. Should UniCredit not be able to implement the approach to capital requirements, it may be required to maintain levels of capital which could potentially impact its credit ratings, and funding conditions and which could limit UniCredit's growth opportunities.

# Section 3 – Key information on the Securities

#### What are the main features of the Securities?

# Product Type, Underlying and form of the Securities

Product Type: Worst-of Express Securities with Additional Amount (Autocallable) with cash settlement.

Underlying: Basket composed as follows: Total S.A. (ISIN FR0000120271) and Sanofi S.A. (ISIN FR0000120578).

The Securities governed by Italian law. The Securities are debt instruments in dematerialized registered form pursuant to the Italian Consolidated Law on Financial Intermediation (*Testo Unico della Finanza*). The Securities will be represented by book entry.

#### Issuance, Nominal Amount and Term

The Securities will be issued on 19 March 2020 in Euro (the "Specified Currency"), with a Nominal Amount of EUR 1,000.

#### General

The value of the Securities during their term depends decisively on the price of the Basket Component<sub>i</sub>. If the price of the Basket Component<sub>i</sub> rises, the value of the Securities regularly rises. If the price of the Basket Component<sub>i</sub> falls, the value of the Securities regularly falls.

#### Interests, Additional Amounts

The Securities do not bear interest.

The Security Holders are entitled to the payment of the Additional Conditional Amount (m) on the occurrence of an Additional Conditional Amount Payment Event (m) occurs if the Worst Performance (m) is equal to or greater than the Additional Conditional Amount Level (m) on the respective Observation Date (m).

If no Additional Conditional Amount Payment Event (m) has occurred on the Observation Date (m), no Additional Conditional Amount (m) is paid on the respective Additional Conditional Amount Payment Date (m).

"Worst Performance (m)" means with respect to the respective Observation Date (m), the performance of the Basket Component<sub>i</sub> with the worst (lowest) performance. With respect to the respective Observation Date (m), the performance of each Basket Component<sub>i</sub> is calculated by the Calculation Agent as  $K_i$  (m) divided by  $K_i$  (initial).

"K<sub>i</sub> (m)" means the Reference Price of the Basket Component<sub>i</sub> on the Observation Date (m).

m	Additional Conditional Amount (m)	Additional Conditional Amount Level (m)	Observation Date (m)	Additional Conditional Amount Payment Date (m)
1	EUR 6.00	65%	09.04.2020	20.04.2020
2	EUR 6.00	65%	12.05.2020	19.05.2020
3	EUR 6.00	65%	12.06.2020	19.06.2020
4	EUR 6.00	65%	13.07.2020	20.07.2020
5	EUR 6.00	65%	12.08.2020	19.08.2020
6	EUR 6.00	65%	14.09.2020	21.09.2020
7	EUR 6.00	65%	12.10.2020	19.10.2020
8	EUR 6.00	65%	12.11.2020	19.11.2020
9	EUR 6.00	65%	14.12.2020	21.12.2020
10	EUR 6.00	65%	12.01.2021	19.01.2021
11	EUR 6.00	65%	12.02.2021	19.02.2021
12	EUR 6.00	65%	12.03.2021	19.03.2021
13	EUR 6.00	65%	12.04.2021	19.04.2021
14	EUR 6.00	65%	12.05.2021	19.05.2021
15	EUR 6.00	65%	14.06.2021	21.06.2021
16	EUR 6.00	65%	12.07.2021	19.07.2021
17	EUR 6.00	65%	12.08.2021	19.08.2021
18	EUR 6.00	65%	13.09.2021	20.09.2021
19	EUR 6.00	65%	12.10.2021	19.10.2021
20	EUR 6.00	65%	12.11.2021	19.11.2021
21	EUR 6.00	65%	13.12.2021	20.12.2021
22	EUR 6.00	65%	12.01.2022	19.01.2022
23	EUR 6.00	65%	14.02.2022	21.02.2022
24	EUR 6.00	65%	14.03.2022	21.03.2022
25	EUR 6.00	65%	08.04.2022	19.04.2022
26	EUR 6.00	65%	12.05.2022	19.05.2022
27	EUR 6.00	65%	13.06.2022	20.06.2022
28	EUR 6.00	65%	12.07.2022	19.07.2022
29	EUR 6.00	65%	12.08.2022	19.08.2022

30	EUR 6.00	65%	12.09.2022	19.09.2022
31	EUR 6.00	65%	12.10.2022	19.10.2022
32	EUR 6.00	65%	14.11.2022	21.11.2022
33	EUR 6.00	65%	12.12.2022	19.12.2022
34	EUR 6.00	65%	12.01.2023	19.01.2023
35	EUR 6.00	65%	13.02.2023	20.02.2023
36	EUR 6.00	65%	13.03.2023	20.03.2023
37	EUR 6.00	65%	12.04.2023	19.04.2023
38	EUR 6.00	65%	12.05.2023	19.05.2023
39	EUR 6.00	65%	12.06.2023	19.06.2023
40	EUR 6.00	65%	12.07.2023	19.07.2023
41	EUR 6.00	65%	14.08.2023	21.08.2023
42	EUR 6.00	65%	12.09.2023	19.09.2023
43	EUR 6.00	65%	12.10.2023	19.10.2023
44	EUR 6.00	65%	13.11.2023	20.11.2023
45	EUR 6.00	65%	12.12.2023	19.12.2023
46	EUR 6.00	65%	12.01.2024	19.01.2024
47	EUR 6.00	65%	12.02.2024	19.02.2024
48	EUR 6.00	65%	12.03.2024	19.03.2024

#### Automatic Early Redemption

The Securities allow for automatic early redemption at the respective Early Redemption Amount (k) on the respective Early Payment Date (k), if an Early Redemption Event has occurred.

The Early Redemption Event occurs if each Performance of the Basket Component; (k) on the respective Observation Date (k) is equal to or greater than the respective Early Redemption Level; (k).

The Performance of the Basket Component<sub>i</sub> (k) corresponds to  $K_i$  (k) divided by  $K_i$  (initial).

"K; (k)" means the Reference Price of the Basket Component; on the Observation Date (k).

k	Early Redemption Amount (k)	Early Redemption Level (k)	Observation Date (k)	Early Payment Date (k)
1	EUR 1,000	100%	14.09.2020	21.09.2020
2	EUR 1,000	100%	12.10.2020	19.10.2020
3	EUR 1,000	100%	12.11.2020	19.11.2020
4	EUR 1,000	100%	14.12.2020	21.12.2020
5	EUR 1,000	100%	12.01.2021	19.01.2021
6	EUR 1,000	100%	12.02.2021	19.02.2021
7	EUR 1,000	95%	12.03.2021	19.03.2021
8	EUR 1,000	95%	12.04.2021	19.04.2021
9	EUR 1,000	95%	12.05.2021	19.05.2021
10	EUR 1,000	95%	14.06.2021	21.06.2021
11	EUR 1,000	95%	12.07.2021	19.07.2021
12	EUR 1,000	95%	12.08.2021	19.08.2021
13	EUR 1,000	90%	13.09.2021	20.09.2021
14	EUR 1,000	90%	12.10.2021	19.10.2021
15	EUR 1,000	90%	12.11.2021	19.11.2021
16	EUR 1,000	90%	13.12.2021	20.12.2021
17	EUR 1,000	90%	12.01.2022	19.01.2022
18	EUR 1,000	90%	14.02.2022	21.02.2022
19	EUR 1,000	85%	14.03.2022	21.03.2022
20	EUR 1,000	85%	08.04.2022	19.04.2022
21	EUR 1,000	85%	12.05.2022	19.05.2022
22	EUR 1,000	85%	13.06.2022	20.06.2022
23	EUR 1,000	85%	12.07.2022	19.07.2022
24	EUR 1,000	85%	12.08.2022	19.08.2022
25	EUR 1,000	80%	12.09.2022	19.09.2022
26	EUR 1,000	80%	12.10.2022	19.10.2022
27	EUR 1,000	80%	14.11.2022	21.11.2022
28	EUR 1,000	80%	12.12.2022	19.12.2022
29	EUR 1,000	80%	12.01.2023	19.01.2023
30	EUR 1,000	80%	13.02.2023	20.02.2023
31	EUR 1,000	75%	13.03.2023	20.03.2023
32	EUR 1,000	75%	12.04.2023	19.04.2023
33	EUR 1,000	75%	12.05.2023	19.05.2023
34	EUR 1,000	75%	12.06.2023	19.06.2023
35	EUR 1,000	75%	12.07.2023	19.07.2023
36	EUR 1,000	75%	14.08.2023	21.08.2023

37	EUR 1,000	70%	12.09.2023	19.09.2023
38	EUR 1,000	70%	12.10.2023	19.10.2023
39	EUR 1,000	70%	13.11.2023	20.11.2023
40	EUR 1,000	70%	12.12.2023	19.12.2023
41	EUR 1,000	70%	12.01.2024	19.01.2024
42	EUR 1,000	70%	12.02.2024	19.02.2024

#### **Redemption as at the Final Payment Date**

If no Barrier Event has occurred, the Redemption Amount is equal to the Maximum Amount.

If a Barrier Event has occurred, the Redemption Amount corresponds to the Nominal Amount multiplied by the Worst Performance (final) and divided by the Strike. The Redemption Amount will not be greater than the Nominal Amount.

The Barrier Event occurs if the Worst Performance (b) is lower than the Barrier Level on the respective Barrier Observation Date.

"Worst Performance (b)" means with respect to the respective Barrier Observation Date, the performance of the Basket Component<sub>i</sub> with the worst (lowest) performance. With respect to the respective Barrier Observation Date, the performance of each Basket Component<sub>i</sub> is calculated by the Calculation Agent as K<sub>i</sub> (b) divided by K<sub>i</sub> (initial).

"Worst Performance (final)" means with respect to the Final Observation Date, the performance of the Basket Component<sub>i</sub> with the worst (lowest) performance. With respect to the Final Observation Date, the performance of each Basket Component<sub>i</sub> is calculated by the Calculation Agent as K<sub>i</sub> (final) divided by K<sub>i</sub> (initial).

"**K**<sub>i</sub> (initial)" means the Reference Price of the Basket Component<sub>i</sub> on the Initial Observation Date.

**"K; (final)**" means the Reference Price of the Basket Component; on the Final Observation Date.

" $K_i$  (b)" means the Reference Price of the Basket Component<sub>i</sub> on the Barrier Observation Date.

Maximum Amount	EUR 1,000
Nominal Amount	EUR 1,000
Strike	100%
Initial Observation Date	19.03.2020
Final Observation Date	12.03.2024
Barrier Observation Date	12.03.2024
Barrier Level	65%
Final Payment Date	19.03.2024

Limitation of the rights: Upon the occurrence of one or more adjustment events (including, but not limited to, corporate actions or the adjustment or early termination of derivatives linked to the Basket Component) (the "Adjustment Events") the Calculation Agent will acting in accordance with relevant market practice and in good faith adjust the terms and conditions of these Securities and/or all prices of the Basket Component determined by the Calculation Agent on the basis of the terms and conditions of the Securities in such a way that the economic position of the Security Holders remains unchanged to the greatest extent possible.

Upon the occurrence of one or more call events (e.g. if, in the event of an Adjustment Event, an adjustment is not possible or not reasonable with regard to the Issuer and/or the Security Holders) the Issuer may call the Securities extraordinarily and redeem the Securities at their Cancellation Amount. The "**Cancellation Amount**" is their fair market value.

**Status of the Securities**: The obligations of the Issuer under the Securities constitute direct, unconditional, unsubordinated and unsecured obligations of the Issuer, ranking (subject to any obligations preferred by any applicable law (also subject to the bail-in instruments as implemented under Italian law)) *pari passu* with all other unsecured obligations (other than obligations ranking junior to the senior notes from time to time (including non-preferred senior notes and any further obligations permitted by law to rank junior to the senior notes following the Issue Date), if any) of the Issuer, present and future and, in the case of the senior notes, *pari passu* and rateably without any preference among themselves.

#### Where will the Securities be traded?

**Listing:** No application to listing the Securities on a regulated market has been made.

Admission to trading: Application to trading will be made with effect from 26 March 2020 on the multilateral trading facilities (MTF) Borsa Italiana SeDeX MTF.

UniCredit Bank AG (the "**Market Maker**") undertakes to provide liquidity in accordance with the market making rules of Borsa Italiana SeDeX MTF, where the Securities are expected to be traded. Moreover, the Market Maker undertakes to apply, in normal market conditions, a spread between bid and offer quotes not higher than 1.00%.

#### What are the key risks that are specific to the Securities?

The specific risk factors related to the Securities, which in the view of the Issuer are material, are described below:

**Credit risk of the Issuer and risks in relation to resolution measures in relation to the Issuer:** The Securities constitute unsecured obligations of the Issuer vis-a-vis the Security Holders. Any person who purchases the Securities therefore relies on the creditworthiness of the Issuer and has, in relation to his position under the Securities, no rights or claims against any other person. Security Holders are subject to the risk of a partial or total failure of the Issuer to fulfil obligations which the Issuer is liable to perform under the Securities in whole or in part, for example, in the event of the Issuer's insolvency. The worse the creditworthiness of the Issuer is the higher is the risk of a loss. In the case of realization of the credit risk of the Issuer the Security Holder may sustain a total loss of his capital. Moreover, Security Holders may become subject to resolution measures in relation to the Issuer if the Issuer is failing or likely to fail. The Obligations of the Issuer under the Securities are not secured, guaranteed by third parties or protected by any deposit protection or compensation scheme.

**Risks related to market value-influencing factors:** The market value of the Securities will be affected by a number of factors. These are *inter alia* the creditworthiness of the Issuer, the relevant prevailing interest and yield rates, the market for similar securities, the general economic, political and cyclical conditions, the tradability and, if applicable, the remaining term of the Securities as well as additional Underlying-related market value-influencing factors. The market value of the Securities as well as the amounts distributable under the Securities primarily depend on the price of the Underlying or its components. In general, the value of the Securities falls and the Redemption Amount decreases if the price of the Underlying or its components decreases.

**Risks related to the Redemption Amount:** The Securities will be redeemed at their maturity at the Redemption Amount. The Redemption Amount may be less than the Issue Price or the Purchase Price. This means, the Security Holder only achieves a return if the Redemption Amount, exceeds the individual Purchase Price of the Security Holder. The Redemption Amount may also be lower than the Nominal Amount of the Securities or even zero. Potential return from the Securities is limited in contrast to a direct investment in the Underlying or its components. A participation in a favourable performance of the Underlying or its components beyond the Maximum Amount is excluded.

**Risks related to Barrier Event:** If a Barrier Event occurs, a more advantageous pay-out formula will be disapplied. In any case the Security Holder may lose his invested capital in total or in part. The occurrence of a Barrier Event depends on the performance of the Underlying or its components. The risk of the occurrence of a Barrier Event increases as closer the underlying barrier (which may also lie at or above the initial price of the Underlying or its components) lies to the current price of the Underlying or its components.

**Risks arising from missing ongoing payments:** The Securities do not bear interest or grant any other unconditional rights for ongoing payments which could compensate possible losses of principal. The payment and/or the extent of the conditional amounts depend on the performance of the Underlying or its components. Potential investors should be aware that in case of an unfavourable performance of the Underlying or its components of any conditional amount may occur or that the payment of a conditional amount may irretrievably lapse for the remaining term of the Securities.

**Risks related to Early Redemption Event:** If an Early Redemption Event occurs, the Securities will be automatically early redeemed by payment of the Early Redemption Amount. The occurrence of an Early Redemption Event depends on the performance of the Underlying or its components. In this case, the Security Holder will neither participate in any future favourable performance of the Underlying or its components nor be entitled to further payments under the Securities after an early redemption. The occurrence of an Early Redemption Event will also mean that no further additional amounts will be paid after its occurrence on any payment dates for additional amounts after the Early Redemption Event. In addition, the Security Holders are exposed to the risk that they may only reinvest the principal received due to an early repayment of the Securities to less favourable conditions.

**Risks related to the Worst-of Element:** Any amounts to be distributed under the Securities, are determined by reference to the price or the performance of the Basket Component with the Worst Performance only (the "Worst-of Element"). The Security Holder can only participate in the performance of the Basket Component with the Worst Performance, whereas the performances of the other Basket Components are disregarded. Thus, the investor faces the risk of losses due to the performance of the Basket Component with the Worst Performance, even if some or all other Basket Components perform more favourably.

**Risks related to a Strike:** The Strike can lead to the Security Holders participate either to a lesser extent in a favourable performance of the Underlying or its components or to a greater extent in an unfavourable performance of the Underlying or its components. Security Holders may potentially be exposed to an increased risk of loss of their invested capital.

**Risks related to shares:** The performance of Securities linked to shares (the "Share-linked Securities") primarily depends on the performance of the respective share. An investment in Share-linked Securities may bear similar risks to a direct investment in the respective shares.

**Liquidity risk:** There is a risk that the Securities may not be widely distributed and no active trading market (the "Secondary Market") may exist and may develop for the Securities. The Issuer may, but is not obliged to, purchase Securities at any time and at any price in the open market, by tender offer or private agreement. Any Securities purchased in this way by the Issuer may be held, resold or cancelled. A repurchase of Securities by the Issuer may adversely affect the liquidity of the Securities. Neither the Issuer nor any Distributor can therefore assure that a Security Holder will be able to sell his Securities at an adequate price prior to their redemption.

**Risk related to Securities with subscription period:** The Issuer reserves the right to refrain from engaging in the issue prior to the issue date and to early terminate or extend the subscription period. In this case, the Initial Observation Date may be postponed. In addition, the Issuer has the right, in its sole discretion, to reject subscription orders from potential investors in whole or in part.

# Section 4 – Key information on the offer of the Securities to the public and/or the admission to trading on a regulated market

#### Under which conditions and timetable can the Investor invest in this Security?

Offering Country:	Italy	Distributor:	IW Bank S.p.A., with registered office at Piazzale Zavattari 12, Milan
Issue Price:	EUR 1,000	Subscription Period: Subscription Period: for "door to door selling":	from 06.02.2020 to 12.03.2020 from 06.02.2020 to 05.03.2020
Placement commissions:	3.60% of the Issue Price	Other charges for the Issuer:	0% of the Issue Price
Issue Date:	19.03.2020	Potential Investors:	Qualified investors, retail investors and/or institutional investors
Smallest transferable unit:	1 Security	Smallest tradeable unit:	1 Security

## Why is this Prospectus being produced?

**Use of proceeds:** The net proceeds from each issue of Securities by the Issuer will be used for its general corporate purposes, i.e. making profit and/or hedging certain risks.

**Material conflicts of interest with regard to the offer:** UniCredit Bank AG is the Calculation Agent of the Securities; UniCredit S.p.A. is the (Principal) Paying Agent of the Securities; UniCredit Bank AG is the arranger of the Securities; UniCredit Bank AG is the Market Maker on Borsa Italiana SeDeX MTF where the Securities are admitted to trading; the Distributor receives from the Issuer an implied placement commission comprised in the Issue Price.